



Innovation in cash management

THE CIT SOFTCAR SOLUTION



Executive summary

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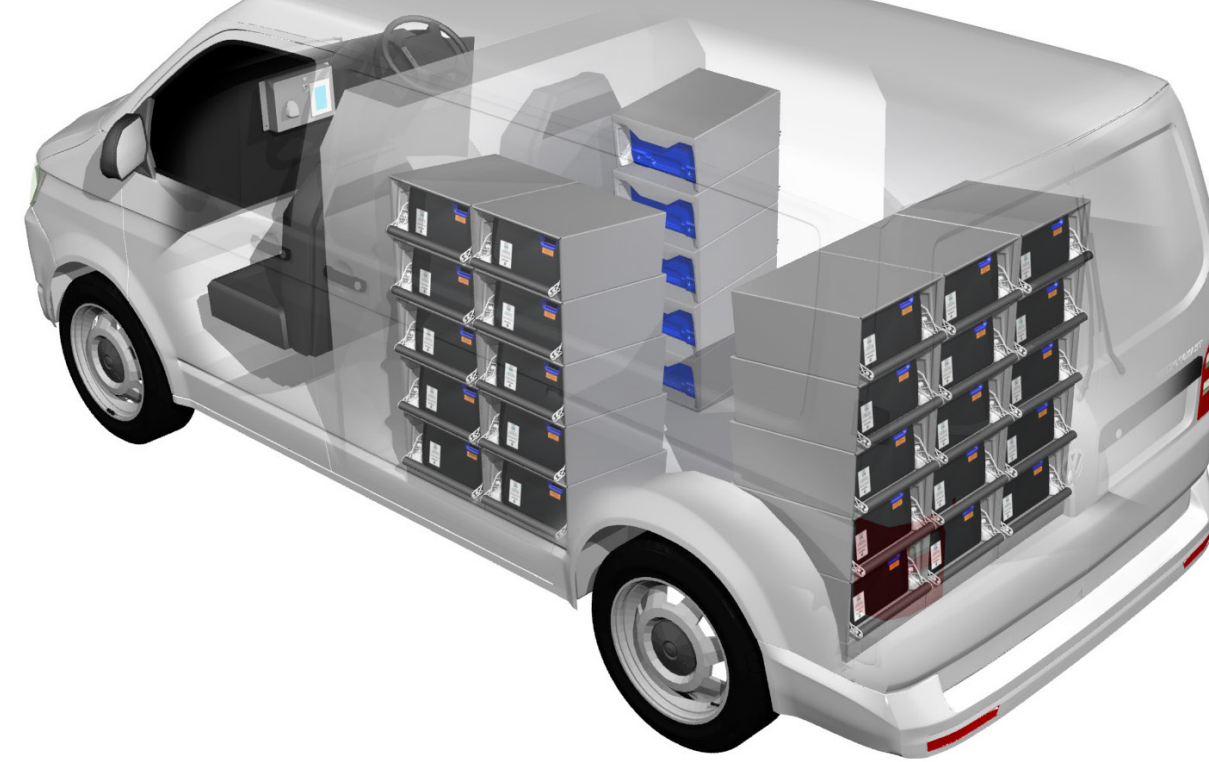


Executive summary

Cennox is a global partner and trusted innovator within the CIT community. We believe our approach to the sector offers tangible operational savings and scaleable opportunities due to our soft skin or SoftCar® and the IBNS CIT cassette systems.

As customers across the financial, retail, hospitality and leisure sectors are looking to better improve their management of cash and payments, the CIT sector is constantly aligning itself to remain central to how these services are managed. Importantly, keeping these critical services cost effective and relevant in an ever growing digital world, makes finding and adopting innovative working solutions even more important.

We believe the CIT community will see real service delivery opportunities within this short presentation on our SoftCar® and industry leading IBNS security solution..



Introduction to the SoftCar®

intro



Introduction to the SoftCar®

Soft skin vehicles are not new. In security terms, the military uses them in situations where armored vehicles and a heavy security presence is not required. In the world of CIT, however, the movement of cash has always been the target of criminal focus and the daily threat of attack to staff.

With the improvements in CIT case technology and the development of better, more efficient IBNS ink staining deterrents and removing the possibility of the prize has spearheaded the innovation of a lighter, more secure CIT vehicle - the SoftCar®.

A traditional armored vehicle



Modern SoftCar variations

WHAT IS A SOFTCAR®?

The traditional armored vehicle is big, heavy, and designed to protect the staff within from a physical attack. Often seating several members of staff, these visible, military looking transporters are hugely expensive to run, staff, and support a client base diversifying their cash management processes.

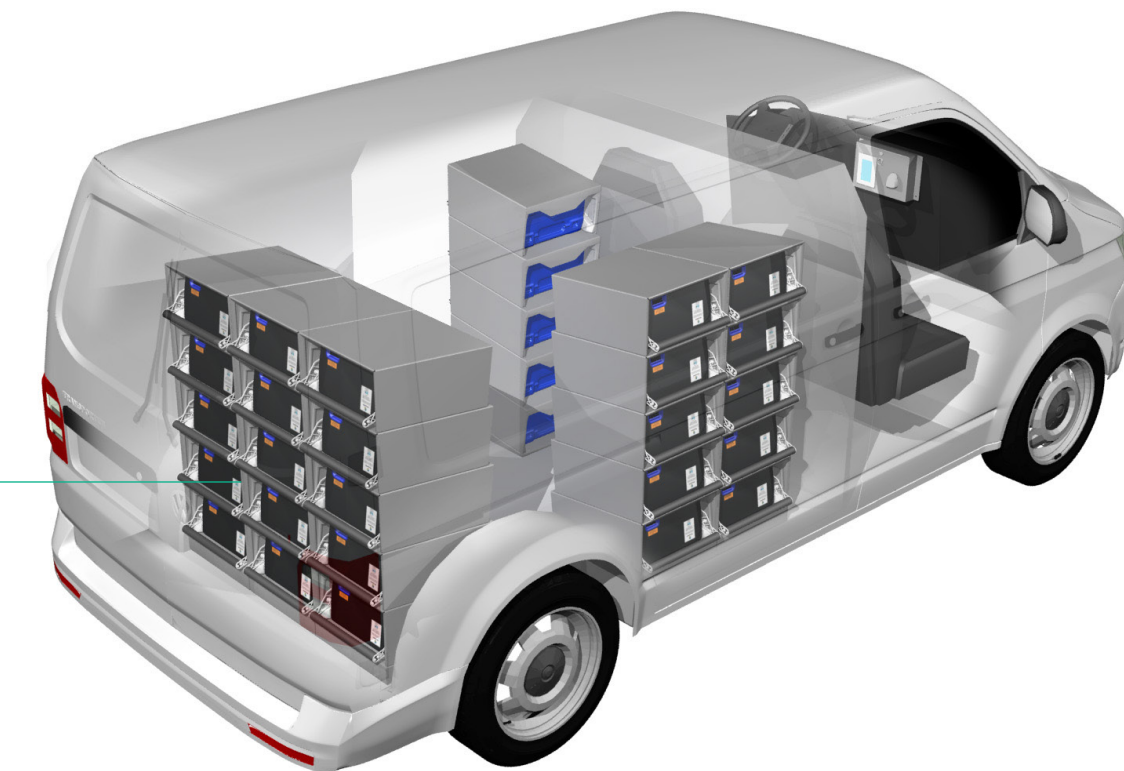
The SoftCar® is a modular, lightweight alternative to the heavy armored vehicles. Designed to accommodate the latest in secure CIT technology, the SoftCar® is built around standard commercial vehicles. With modifications which includes the installation of specialist case racking and finer alterations to the vehicles' interior, the SoftCar® offers huge cost savings, as well as fleet and service scalability.

Where criminals once perceived there was a realistic chance of financial reward if an attack was successful, this view has radically changed in recent times. The addition of new security solutions is driving the reduction in these types of attacks. The SoftCar® connects evolutions and deterrents in on-board security, with a more cost effective method of moving cash.

DESIGNED TO FIT WITHIN A VARIETY OF TRADITIONAL COMMERCIAL VEHICLES.

If your company could choose a new type of CIT fleet, what would that fleet look like? Perhaps it would be made up of the latest electric vans to help you improve and promote their environmental credentials. Maybe, your fleet would include smaller inter-city car sized vans, designed around a single member of staff occupancy* - the beauty is in the SoftCar®'s simplicity - you get to choose.

Alternatively, and in reality, most decisions are built around cost. That is where the genius of the SoftCar® exists. The SoftCar® can be built into an existing fleet of smaller commercial vehicles, even secondhand vehicles, allowing you the opportunity to scale up over your own timeline, whilst still reducing your operational costs and impact on the environment.



Designed around all major commercial vehicle types

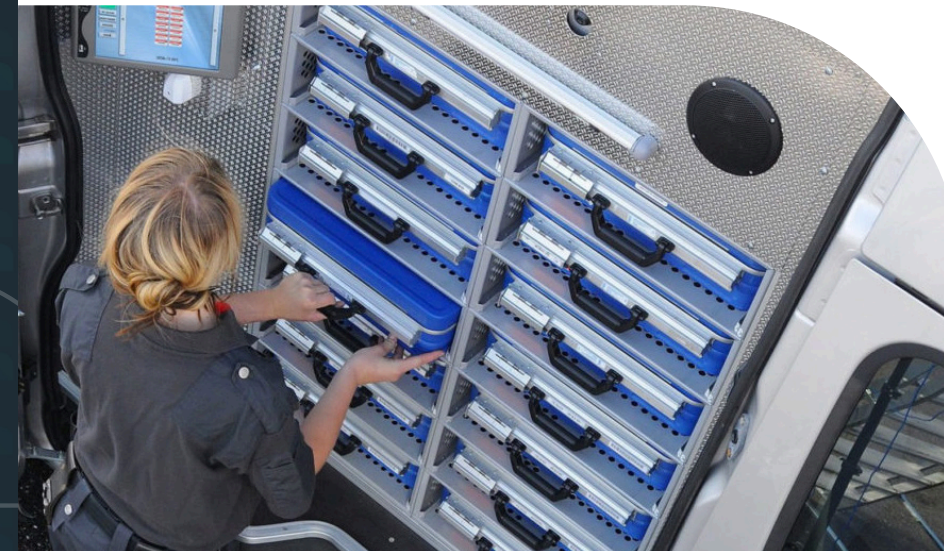
Benefits

Benefits

What are the benefits?

- Maintaining a heavy armoured vehicle fleet is costly to the CIT community, costly to the end customer, damaging to the environment, and limits scalability.

Where CIT companies are looking to innovate the service they offer, improve cost efficiencies and operations, while making better use of staff, all of which contribute to managing a better business model.



Operational efficiencies

SCALEABLE

With vastly reduced financial outlays, you can increase your service reach much faster.

OCCUPANCY EFFICIENCIES

Smaller vehicles with only single occupancy, allows you to redeploy your staff on new routes.

BETTER ENVIRONMENTAL IMPACT

Smaller, lighter vehicles make for a leaner, greener fleet. With ESG being a major focus across all sectors, environmental stewardship is driving business decisions and investments.

GREATER CLIENT SERVICEABILITY

With a leaner operating model, you can service your client base much more efficiently, passing on these to their client base.

SECURITY WELL-BEING THROUGH ADVANCED PROTECTION

Deploying the latest CIT and IBNS solutions benefits the reduction of potential attacks, reduction of insider criminality, and can remove access to cash within in the vehicle.

Financial efficiencies

LOWER CAPEX

A SoftCar® operating the same number of stops as a heavy armoured vehicle, will be at least \$30,000-\$40,000 less expensive to source.

LOWER OPEX, PERSONNEL COSTS

A SoftCar® can be operated as a single occupant set up when an IBNS solution is deployed.

*Depending on the regulations of that country.

LOWER OPEX, RUNNING COSTS

Fuel, mileage, tire wear, and fleet repairs, especially on the undercarriage of the vehicle, is lower compared to an armored vehicle.

LOWER TOTAL COST OF OWNERSHIP

As the SoftCar® can be built into a standard commercial vehicle, costs savings not only appear upfront, but enable the vehicles to be decommissioned and sold more easily on the secondhand market.

The internal racking and modular casing can be re-purposed in new, replacement vehicles, saving additional future fit-out costs.

The CIT case solution

Cennox is globally well known for providing the industry's best security solutions for the financial and retail sectors. Not only is Cennox helping CIT companies to explore how to run a more operationally cost efficient fleet, but we also have the solutions helping to protect the cash, with the total end-to-end solution.



IBNS ENABLED CIT CASES, DESIGNED TO MEET THE NEEDS OF CROSS PAVEMENT SECURITY.

Through innovative Intelligent Banknote Neutralisation System (IBNS) technology, the Cennox CIT Case System provides a fully end-to-end cash security solution at the ATM, across the pavement, and during transit.

This intelligent, multi-purpose, and extremely lightweight system for security cases, makes it today's most advanced solution for bulk cash and ATM cassettes.

The different elements of the Cennox CIT Case System can be used as 'stand-alone' products, or combined with an IBNS cassette to form a fully, homologated end-to-end solution for cash transportation and ATM replenishments.

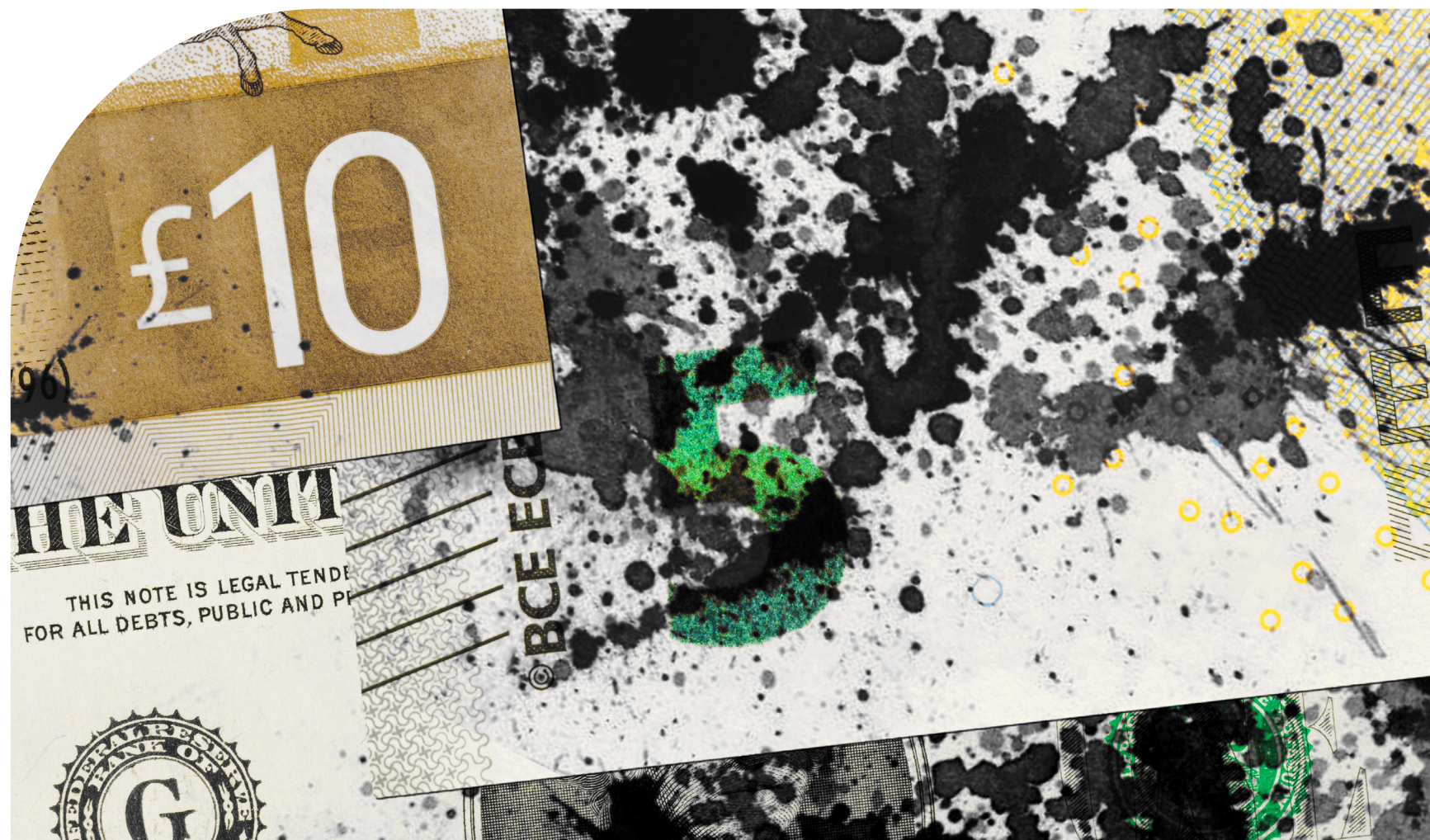
Our security portfolio

OUR



Our security portfolio

WHY CUSTOMERS SEE CENNOX AS THEIR TRUSTED SECURITY PARTNER



Cash security solutions

CASH MANAGEMENT DEVICES

- + Smart safes
- + Cash recyclers
- + Traditional safes

ATM SECURITY

- + Anti-skimming solutions
- + ATM trackers
- + ATM barriers
- + ATM alarms
- + ATM plinths
- + Gas detection solutions
- + Bank note staining solutions (IBNS)
- + Jackpotting protection
- + Smoke & dye solutions (for ATMs)

CASH SECURITY

- + Cash trackers
- + Smoke & dye packs (for tellers)

CIT SOLUTIONS

- + SoftCar solutions
- + Cross pavement CIT cases
- + Ink staining for CIT cases

Product security

TRACKING SOLUTIONS

- + Phone trackers
- + Tobacco trackers
- + Pharma trackers
- + Covert asset trackers
- + Jewellery tracker

RETAIL PRODUCT SECURITY

- + Locked product display stands



Property security

CCTV SOLUTIONS

- + Installation & maintenance

ALARM SOLUTIONS

- + Installation & maintenance

ACCESS & ENTRY SYSTEMS

- + Installation & maintenance

ENTERPRISE VIDEO SOLUTIONS

- + Installation & maintenance

BULLET RESISTANT BARRIERS

- + Installation





The only partnership
you'll ever need.